## Payment Diaries: Innovative Measurement of Household Behavior

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#### Overview

- Review of U.S. payment system
- Boston Fed payment survey and diary
- Innovations in measurement:
  - More precision (recall vs. recording)
  - 2. Broader scope (income and consumption)
  - 3. Better integration (household financial accounting)
- Overview of research opportunities
- Implications for future data collection

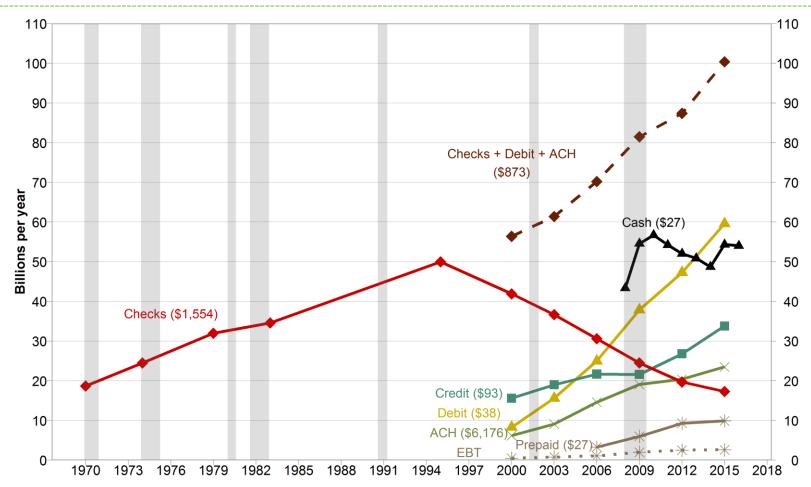




# Review of U.S. Payment System



# Transformation of U.S. Noncash Payments: From *checks* to electronics (#)



*Source*: Federal Reserve Payment Study (FRPS), Survey of Consumer Payment Choice (SCPC). Cash numbers are consumer only, and Bitcoin numbers are worldwide based on blockchain.info.

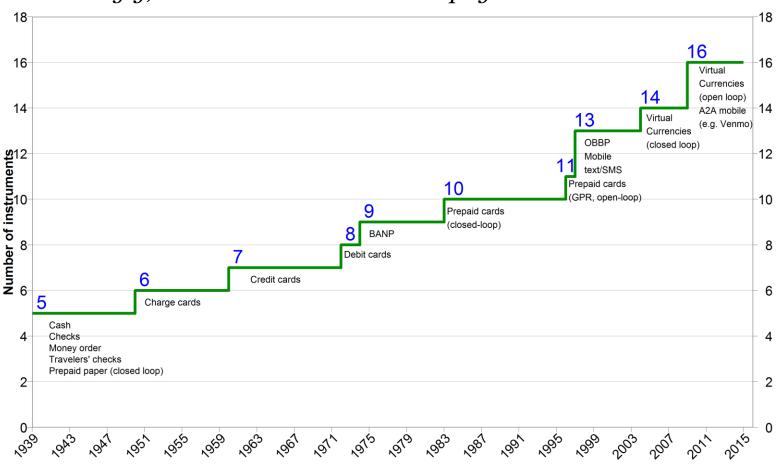






### Availability of payment instruments

Increasingly, U.S. consumers have more payment instruments to choose



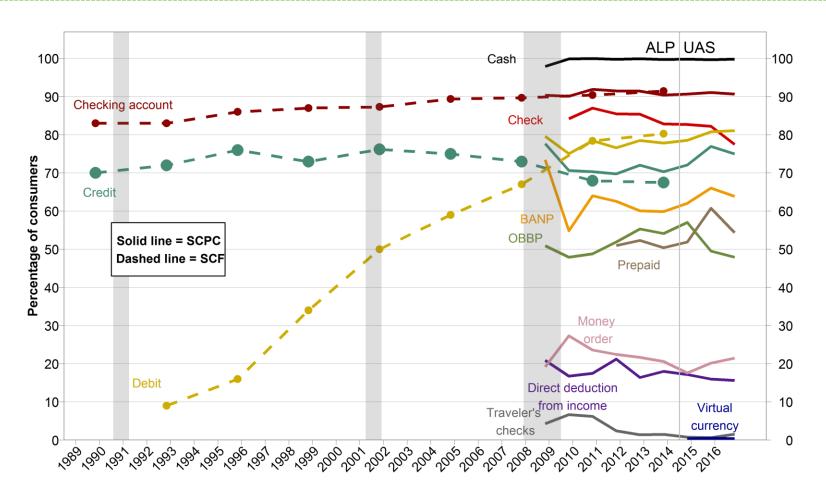
Source: Author's research.







### Consumer adoption of payment instruments

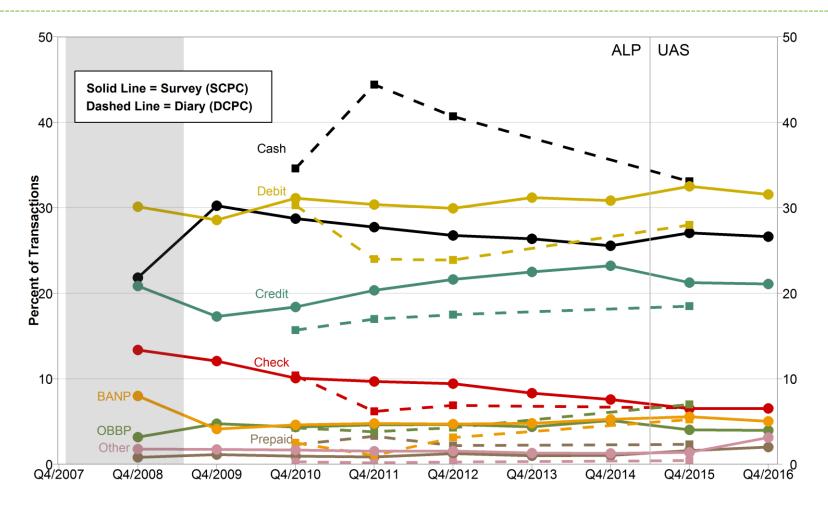


Source: 2008-2016 Survey of Consumer Payment Choice (SCPC), 1989-2013 Survey of Consumer Finances (SCF).





### Consumer use of payment instruments



Source: 2008-2016 Survey of Consumer Payment Choice (SCPC), 2010-2015 Diary of Consumer Payment Choice (DCPC).





# Boston Fed Payment Survey and Diary



Table 1 – Overview of U.S. Surveys

	CE-S	CE-D	SCF	FCS	SCPC	DCPC		
Sponsor	BLS	BLS	Federal Reserve Board	RAND Corp.	Boston Fed	Boston Fed		
Frequency	Quarterly	Monthly	Triannual	Monthly	Annual	Irregular		
Period	1980-present	1980-present	1983-present	2008-2014	2008-present	2012, 2015		
			Questionnaires					
Response units	Consumer units	Consumer units	Primary economic unit	Households	Consumers (ages 18+)	Consumers (ages 18+)		
Mode(s)	Interview (CAPI)	Memory aid & interview	Interview (CAPI)	Internet (unaided)	Internet (unaided)	Memory aids & Internet		
Data collection	Recall	Recording & recall	Recall	Recall	Recall	Recording & recall		
Minutes	60	235 = (15/day x 14 days + 25)	85	30?	30	60 = 20/day x 3 days		
Incentive	<b>\$</b> 0	\$o	\$50-\$300	\$20	\$20	<b>\$60</b>		
Measurement								
Unit(s) of measure	\$ amount per category	\$ amount per item purchased	\$ amount per category	\$ amount per category	# of payments by instrument & category	\$ amount per payment; # of payments		
Measurement period	"Usual" week, month, or quarter (varies by category)	Daily expenditures	"Average" week for expenditures, past year for income	Past month or quarter (varies by category)	"Typical" week, month, or year (respondent chooses)	Daily payments		
Real-time error checks	None <sup>48</sup>	N/A	Real-time reconciliation by interviewer	Reconciliation screen at end of survey	Selected range checks	Reconciliation screens for selected data entries		
			Sampling	*				
Population	Total Non- institutional	Total Non- institutional	Total Non- institutional	Age 18+ Non- institutional	Age 18+ Non- institutional	Age 18+ Non- institutional		
Frame	Internal	Internal	Internal	ALP	ALP, UAS, GfK	ALP, UAS, GfK		
Sample size	~7,000	~7,000	~6,000	~2,500	~2,000	~2,000		
Rotation	1 survey per quarter	2 consecutive 1- week periods	1 survey per year	Voluntary longitudinal panel	1 survey per year	3 consecutive days, random assignment		
Longitudinal panel	4 consecutive quarters	14 days	None	Voluntary ongoing participation	Voluntary participation since 2008	3-day waves tied to SCPC annual panel		
CE-S: <a href="http://www.bls.gov/CE/capi/2015/cecapihome.htm">http://www.bls.gov/CE/capi/2015/cecapihome.htm</a> CE-D: <a href="http://www.bstonfed.org/economic/cprc/scpc/">http://www.bstonfed.org/economic/cprc/scpc/</a> DCPC: <a href="http://www.bostonfed.org/economic/cprc/data-resources.htm">https://www.bostonfed.org/economic/cprc/data-resources.htm</a> FCS: <a href="http://www.nber.org/papers/w17974">https://www.nber.org/papers/w17974</a> SCF: <a href="https://www.federalreserve.gov/econresdata/scf/scfindex.htm">https://www.federalreserve.gov/econresdata/scf/scfindex.htm</a>								

 $<sup>^{48}</sup>$  BLS experimented with cash-flow reconciliation but did not implement it (<u>Fricker</u> et al, 2012).

### Survey and Diary design, 2012 & 2015

S	SC	P	C

Some complete SCPC before DCPC

All complete SCPC before DCPC

Assessment, adoption, use of payment instruments

Adoption of bank & nonbank accounts

Cash balances

**Checking** balances

**Underbanked** 

Virtual currency

Day Bafarra 2045	Recordin	g—3 Days
Day Before 2015	Payments	Accounts
Account ownership	Date, time, \$ value, payment	Cash balances on person & elsewhere
Cash balances on person & elsewhere	instrument, in person/not in person, device, payee	Cash deposits to checking account
Checking, GPR prepaid, PayPal	45 payee types 9 payee categories with follow- ups to further classify	Other deposits to checking account (including income)
balances		Cash withdrawals
\$ value & timing of income receipt	Follow-up questions appropriate to payee	Other withdrawals
Payment preferences	More follow-up questions based on payment instrument	Transfers between accounts
(by transaction type)	Timeliness of bill payment	
Night Before 2012	Special Mo	dules 2015
Opening cash balance on person	Day 1: Emergency savings Day 3: Bill payment (41 types)	
Timing of income receipt		
Payment preference (general)		

SCPC 2012

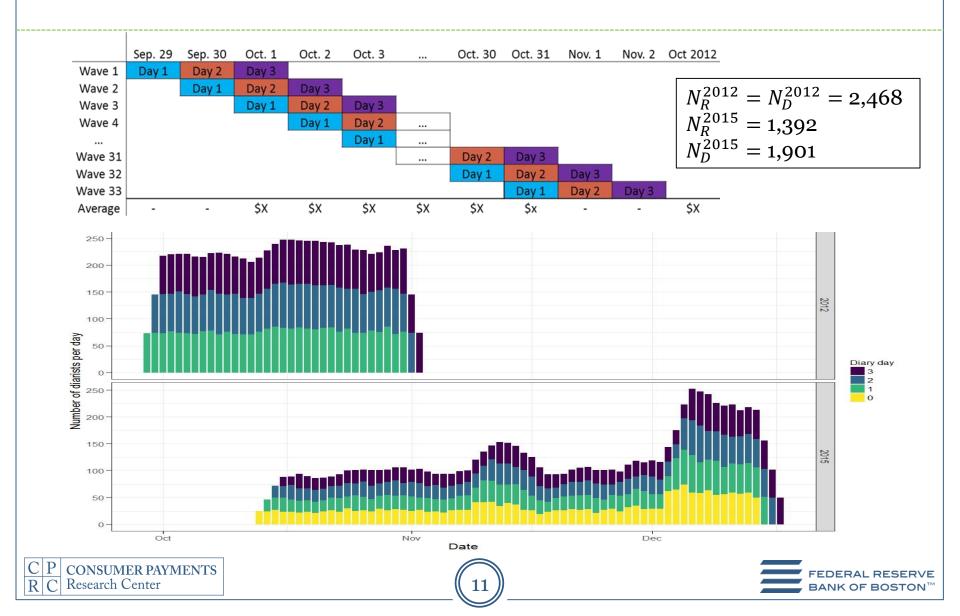
Some complete SCPC after taking DCPC

2015 additions and enhancements in **bold**.

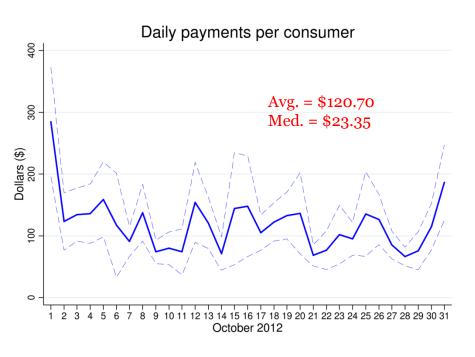


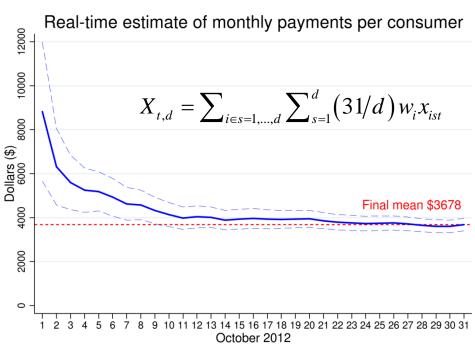


### Diary implementation, 2012 & 2015



### Diary payments data, Oct 2012

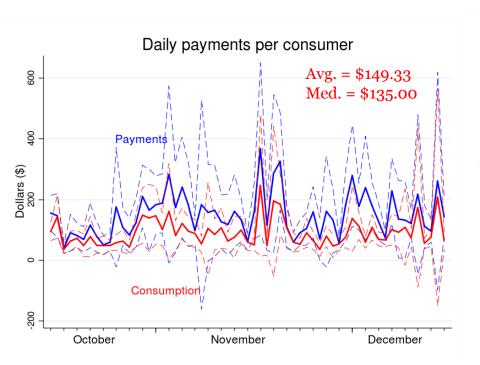


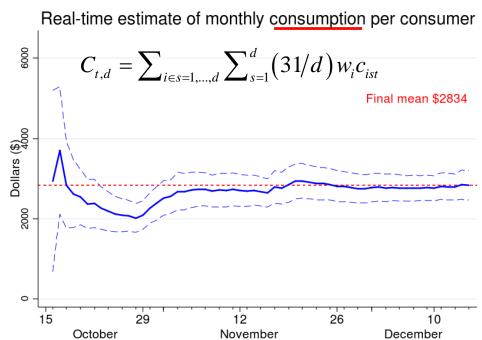


#### Rough calculations of <u>average</u> annual income:

- $12 \times \$3,678 = \$44,136 = per <u>consumer</u>$
- $2.01 \times \$44,136 = \$88,713 = per \underline{household} (SCF = \$84,200)$

### Diary payments data, Oct-Dec 2015





#### Rough calculations of <u>average</u> annual income:

- $12 \times \$2,834 = \$34,008 = per <u>consumer</u>$
- $2.01 \times \$34,008 = \$68,356 = per <u>household</u> (CE 2015 = \$55,978)*$
- Average MPC (\$68,356/\$84,200)\*\* = 81.2% (NIPA 2015 = 79.3%)

\*CE reports consumer units, which are roughly comparable to a household \*\* Income estimate from 2013 SCF

# Measurement Innovation #1: More precision





### Data collection – surveys

#### **CE-S Method of Collecting Consumer Expenditures**

**Section 20, Part A** asks for expenditure estimates for groceries, cigarettes, alcoholic beverages, and meals away from home.

IMPORTANT: The Census Bureau does not release to the Bureau of Labor Statistics any confidential information such as names and addresses. This information is only used during the course of the interview.

Now I am going to ask about expenses for food, beverages and other items you and/or your household have/has purchased since the first of the reference month.

What has been your or your household usual WEEKLY expense for grocery shopping?

Include grocery home delivery service fees and drinking water delivery fees. [enter value]

About how much of this amount was for nonfood items, such as paper products, detergents, home cleaning supplies, pet foods, and alcoholic beverages? [enter value] \_\_\_\_\_

Other than your regular grocery shopping already reported, have you or any members of your household purchased any food or nonalcoholic beverages from places such as grocery stores, convenience stores, specialty stores, home delivery, or farmer's markets?

Yes No

(Continued...)

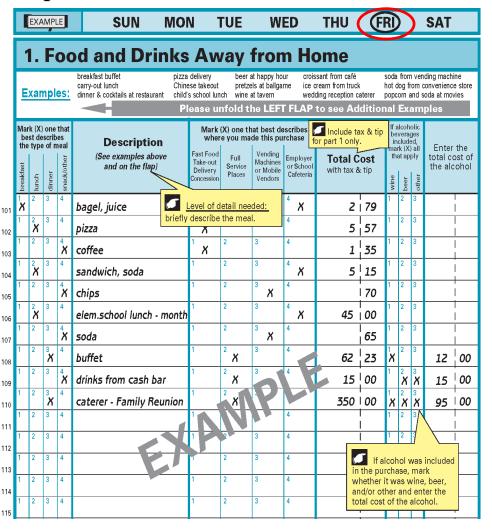
Source: Schuh (2017)

#### **FCS Method of Collecting Consumer Expenditures**

Food, beverages and gasoline			
Please provide your best estimate of how much in total your hous include spending by all members of your household, that is, by yo amount your household spent last calendar month was unusual, p	ou and anyone living with	you. E	
	Amount spent last month		No money spent on this last month
Food and beverages: food and drinks, including alcoholic, that you buy in grocery or other stores	\$ .00	OR	
Dining and/or drinking out: items in restaurants, cafes, bars and diners, including take-out food	\$ .00	OR	
Gasoline	\$ .00	OR	
Other transportation expenses: parking, tolls, public transport, taxi and similar (please exclude spending on trips and vacations)	\$ .00	OR	
< <back next="">&gt;</back>	]		
RAND American L Panel	ife		

#### Data collection – diaries

#### **CE-D Method of Collecting Consumer Expenditures**



Source: Schuh (2017)

#### DCPC Method of Collecting Consumer Expenditures

#### DAY 1 - DAILY PAYMENTS AND CASH ACTIVITY

- It's OK if you don't make any purchases today. Just tell us when you go online tonight. We're interested in all types of payment behavior, even 0 purchases.
- We will ask you about any bills and cash deposits online.
- Please write today's late in the space provided



Please circle the Payment

Method codes to tell us what you carried out of the house today.

P1 P2 P3 P4/P5 P6 P9 P10

I did not leave the house today.

Time	Amount Spent	Payment Method	Location	Device	Merchant Type	Merchant Name
am pm	\$	P	L	D	М	
am pm	\$	Р	L	D	М	
am pm	\$	P	L	D	M	
			4.0			

#### **Payment Method Codes**

P1: Cash P7: Bank account number payment P2: Check P8: Online banking bill payment

P3: Credit card P9: Money order
P4: Debit card (Used PIN) P10: Traveler's check
P5: Debit card (Did not use PIN) P11: Text message payment
P6: Prepaid/Gift/EBT card P12: Other payment method

#### **Location Codes**

L1: Payment in person L2:Payment not in person

#### **Device Codes**

D1: Computer (laptop or desktop)

D2: Tablet (e.g., iPad, Kindle)

D4: Landline phone

D5: Mail or delivery service

D3: Mobile phone D6: None of the above

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### Recall vs recording, Oct 2012

• TTMS (2001 to present): "Since the last interview [one month ago], have you or members of your household made any cash purchases any [sic] of the items in this category? If yes, what is the total amount that you and members of your household have spent on the items in this category since the last interview."

#### DCPC (October 2012)



• TTMS (2017 and beyond): Efforts to implement daily cash recording are in progress....





# Consumer expenditure estimates, Oct. 2012

			CE			
Category	DCPC					
		Total	Diary	Survey		
Total (million \$)	10,770	6,400	1,626	4,774	4,863	
[95% CI], (percent of DCPC)	[8699, 12842]	(.59)	(.15)	(.44)	(.45)	
Food, general merchandise, personal	3,039	1,241	1,024	217	1,080	
care supplies and services	[2781, 3269]	(.41)	(.34)	(.07)	(.36)	
Housing and home services	2,950	2,101	136	1,965	2,267	
	[2514, 3386]	(.71)	(.05)	(.67)	(.77)	
Transportation	1,347	1,120	140	979	755	
	[967, 1727]	(.83)	(.10)	(.73)	(.56)	
Entertainment and recreation	249	318	94	224	174	
	[188, 310]	(1.28)	(.38)	(.90)	(.70)	
Healthcare	341	442	212	230	242	
	[233, 448]	(1.30)	(.62)	(.68)	(.71)	
Financial services	1,095	696	0	696	84	
	[710, 1480]	(.64)	(.00)	(.64)	(.08)	
Education	110	150	6	144	155	
	[60, 160]	(1.37)	(.06)	(1.31)	(1.41)	
Charity, personal contributions	406	238	0	238	105	
	[121, 690]	(.59)	(.00)	(.59)	(.26)	
Other/unknown goods and services	1,243	94	13	81	0	
	[927, 1542]	(80.)	(.01)	(.07)	(.00)	

Source: Schuh (2017)







# Measurement Innovation #2: Broader scope





# Theory: income vs. payments

Income

$$Y = C + T + S$$

**Payments** 
$$X = X^C + X^T + X^S$$

1. Sales tax 
$$X^{C} = (1 + \tau^{c})C$$
  $X^{T} = T - T^{c} = T$ 

$$X^T = T - T^c = T$$

2. Saving payments (from income or deposits)

$$X^{S} = S - S$$

**Difference** 
$$Y - X = S = \text{unmeasured } \Delta \text{Net worth}$$





#### Measurement issues

(1) Income (NIPA), payments (DCPC) estimated differently

$$Y = Y - \mu^y$$
  $X = X - \eta^x$   $\left| Corr(\mu^y, \eta^x) \right| < 1$ 

(2) Income omits undocumented payments

$$Y = (Y - X^u) - \mu^y$$
 and  $Y - X = (S - X^u) + (\eta^x - \mu^y)$ 

(3) Payments ( $\underline{R}$ ecorded) omit  $3^{rd}$  party expenditures

$$X^{C_R} = X^C - X^{C_3}$$
 and same for  $X^{T_R}, X^{S_R}$ 

- (4) Bill payments are poorly estimated
  - (1) Undercounted (8 in DCPC vs. 22 in SCPC)
  - (2) Total spending, not components (e.g. PITI)....but still included





#### Measurement: disposable income vs. payments

$$Y^d = Y - T$$

$$Y^d = Y^d + T^c - Y^{X_3}$$

$$X^d = X - X^T$$

$$X^d = X^d - X^{T_R} - X^u$$

(Adjusted for comparability)

Source	\$ trillions
Disposable personal income (NIPA, 2012 Q4)	12.4
Excl. Supplements to wages and salaries	1.7
Excl. Medicare and Medicaid	1.0
Incl. Sales Taxes	0.5
Adjusted disposable personal income (ADPI)	10.2
Consumer payments, October 2012 (annualized)	11.2
Less: Taxes/fees/other payments made to government	0.2
Less: Person-to-person payments	0.3
Adjusted DCPC payments (2012)	10.7
Percent of ADPI	(105)

Source: Schuh (2017)

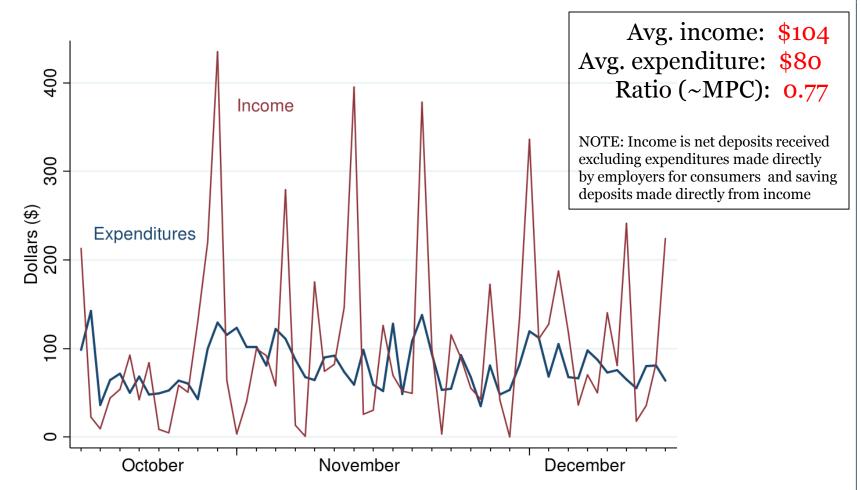
Note: numbers may not sum properly due to rounding.







### Direct measurement of income, 2015



Source: Author's calculations. Note that some outlier payments are excluded.







# Measurement Innovation #3: Better integration

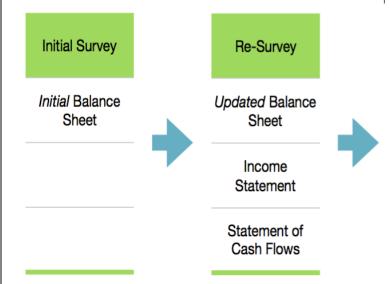




#### **ST** integration framework

#### Financing Investment Income Statement **Balance Sheet** Revenues - (Associated) Expenses (Current and Production Long-term) = Operating Income (Current and Liabilities + Other Revenues and Long-term Fixed) Expenses **Assets** + Capital Gains (loss) Wealth - Taxes = (Accrued) Net Income Savings Consumption (Retained Earnings) (Dividend)

#### **TTMS** measurement



Date 1 Date 2

Source: Sampranathak, Schuh, and Townsend (2017)

C P CONSUMER PAYMENTS
R C Research Center

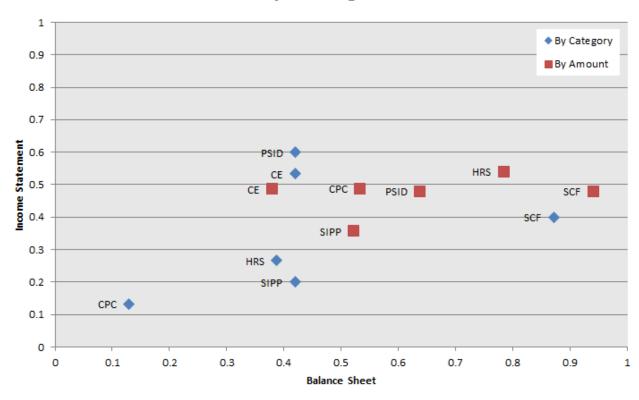




## Integration by line-item coverage



#### Survey coverage ratios



**CE**: Consumer Expenditures Survey/Diary **CPC**: Survey/Diary of Consumer Payments Choice

HRS: Health and Retirement Survey

**PSID**: Panel Study of Income Dynamics

**SCF**: Survey of Consumer Finances

**SIPP**: Survey of Income and Program Participation

Source: Sampranathak, Schuh, and Townsend (2017)







### Full integration by dynamics

$$\widehat{X}_{t} = \widehat{X}_{t-1} + \sum_{d=1}^{31} \widehat{D}_{dt} - \sum_{d=1}^{31} \widehat{W}_{dt}$$

- $\hat{X}_t$  = Account balance at end of period t
- $\widehat{D}_{dt}$  = Deposits on day d of period t
- $\widehat{W}_{dt}$  = Withdrawals on day d of period t
- Incomplete integration = not all variables are measured or recall estimates substitute for daily recording





### Statements of cash flows, part 1

TABLE 4
U.S. Surveys: Statements of Cash Flows

(Cash defined as Current Assets)	PSID	CES	SCF	HRS	SIPP
	2010-2012	2011-2012	2010-2013	2010-2012	2010-2011
Net income (+)	65,350	60,971	81,856	79,779	38,944
Adjustments:					
Depreciation (+)	0	0	0	0	0
Change in Account Receivables (-)	0	0	0	0	0
Change in Account Payables (+)	0	0	0	0	0
Change in Inventory (-)	0	0	0	0	0
Change in Other (not Cash) Current Assets (-)	0	0	0	0	0
Consumption of Household Produced Outputs (-)	0	0	0	0	0
Cash flows from Production	65,350	60,971	81,856	79,779	38,944
Consumption expenditure (-)	-43,766	-44,849	-28,850	-45,073	-22,487
Capital (durable goods) expenditure (-)	0	0	0	0	0
Cash flows from Consumption and Investment	-43,766	-44,849	-28,850	-45,073	-22,487
Transfers to/from Long-Term Investments	-362	0	1,231	0	0
Lending (-)	0	-151	1,359	50	4,452
Borrowing (+)	4,230	8,089	-4,349	-3,757	-8,988
Net Gifts Received (+)	0	0	0	0	0
Cash flows from Financing	3,868	7,938	-1,759	-3,707	-4,536
Change in Cash Holding (from Statement of Cash Flows)	25,452	24,060	51,247	31,000	11,921
Change in Cash Holding (from Statement of Balance Sheet)	3,091	17,770	3,843	1,678	-18,622
Cash flows error	22,362	6,290	47,404	29,322	30,543
Internal Error	25%	13%	37%	24%	25%
External Error	30%	8%	61%	39%	42%

Source: Sampranathak, Schuh, and Townsend (2017)

### Statements of cash flows, part 2

TABLE 7
TTMS and DCPC: Statements of Cash Flows, October 2012

(Cash defined as Currency)	TTMS	DCPC
Net income (annual basis) (+)	8,750	69,207
Net income (monthly basis) (+)	729	5,767
Adjustments:		
Depreciation (+)	94	0
Change in Account Receivables (-)	-37	0
Change in Account Payables (+)	0	0
Change in Inventory (-)	80	0
Consumption of Household Produced Outputs (-)	-6	0
Net Capital Gains (+)	-1	
Cash flows from Production	859	5,767
Consumption expenditure (-)	-245	-6,767
Capital (durable goods) expenditure (-)	<b>-7</b> 7	0
Cash flows from Consumption and Investment	-327	-6,767
Change in Demand Deposits (-)	-67	-421
Change in NFDA deposits (-)	na	59
Change in Foreign Currency (-)	na	-2
Change in Credit Card Balance (-)	na	1,292
Change in Long-term Assets (-)	76	-669
Change in Other Debts (-)	4	na
Cash flows from Financing	13	259
Change in Currency Balance (from Statement of Cash Flows)	544	-741
Change in Currency Balance (from Statement of Balance Sheet)	544	164
Cash flows error	0	905
Internal Error	na	135%

Source: Sampranathak, Schuh, and Townsend (2017)

### Payment instruments & the balance sheet

Balance Sheet Accounts	Payment Instruments
Assets (money)	
Currency	U.S. currency Foreign currency Private currency (e.g., Bitcoin)
Traveler's check	Traveler's check
Checking accounts owned by consumers (demand and other checkable deposits)	Checks (personal or certified) Debit card OBBP BANP Venmo
Checking accounts owned or managed by financial institutions or non-financial payment service providers (but may have pass-through deposit insurance for consumers)	Cashier's check Prepaid card Money order
Savings accounts owned by consumers  ("non-transactions" accounts in the non-M1 part of M2 with direct payment capability)	Checks Debit card OBBP BANP
Liabilities (credit)	
Revolving credit	Credit card
Non-revolving credit	Charge card Text/SMS

Sources: Greene, Schuh, and Stavins (2016); also Sampranathak, Schuh, and Townsend (2017)







### Statement of account flows

			F	lows associate	d with accou	ints		
	Currency	DDA	NFDA	Foreign currency	LTFA	Revolving debt	Other debt	All
A. Production (inflows)	388	5,379	na	na	na	na	na	5,767
B. Consumption and investment (outflows)	-1,038	-4,422	-58	na	-	-1,249	na	-6,771
B.1 Consumption expenditure	-1,038	-4,422	-58	na	-	-1,249	na	-6,771
B.2 Capital (durable goods) expenditure	na	na	na	na	-	na	na	na
C. Financing	-91	-536	-1	2	na	-43	669	0
C.1 Deposits (inflows)	498	564	20	2	na	na	669	1,753
From currency	-	564	15	2	na	na	8	589
From demand deposits	455	-	2	na	na	na	643	1,100
From non-financial deposit accounts	21	na	-	na	na	na	0	21
From foreign currency	0	na	na	-	na	na	na	0
From long-term financial assets	na	na	na	na	-	na	na	0
From revolving accounts	22	na	3	na	na	-	18	43
From other debt	na	na	na	na	na	na	-	0
Addendum: Total deposits (inflows)	886	5,943	20	2	na	na	669	7,520
C.2 Withdrawals (outflows)	-589	-1,100	-21	0	na	-43	na	-1,753
To currency	-	-455	-21	0	na	-22	na	-498
To demand deposits	-564	-	na	na	na	na	na	-564
To non-financial deposit accounts	-15	-2	-	na	na	-3	na	-20
To foreign currency	-2	na	na	-	na	na	na	-2
To long-term assets	na	na	na	na	-	na	na	0
To revolving accounts	na	na	na	na	na	-	na	0
To other debt	-8	-643	0	na	na	-18	-	-669
Addendum: Total withdrawals (outflows)	-1,627	-5,522	-79	na	na	-1,292	na	-8,524
D. Change in account balance (from Statement of Account Flows)	-741	421	-59	2	na	-1,292	669	-1,004
E. Change in account balance (from Balance Sheets)	164	na	na	na	-4,501	-673	9,489	-8,816
F. Flow error	905	na	na	na	na	-619	-8,820	7,812
G. Error (% lagged account balance)	135%	na	na	na	na	92%	93%	-89%

NOTE: DDA are demand deposit accounts; NFDA are nonfinancial deposit accounts; LTFA are long-term financial assets.







# Research Opportunities





## Selected research using DCPC/SCPC

#### ECONOMICS AND FINANCE

- O Demand for currency and payment instruments Koulayev et al (RAND 2016), Bagnall et al (IJCB, 2016), Burdett et al (2013), Briglevics and Schuh (WP, 2014, 2015), Schuh and Stavins (JBF, 2010), Cole (WP, 2016)
- Supply-side effects on consumer payment choices Kahn et al (2016), Stavins and Shy (2014, 2015), Briglevics and Shy (2012)
- Money and (revolving) credit Fulford (JME, 2016), Fulford and Schuh (WP, 2015, 2017), Schuh et al (WP, 2010)
- *Measurement of economic and financial concepts* Schuh (EI, 2017), Samphantharak et al (EI, 2017)
- *Retail banking* Greene and Shy (2015)
- o **Potential research topics** consumption, income, saving, budgeting/financial planning

#### PUBLIC POLICY

- O Payment/network design, regulation, judgments and settlements Schuh et al (JCLE, 2011), Shy (2014)
- Speed & security of payment networks Schuh and Stavins (CEP, 2016), Greene and Stavins (2016)
- o **Regulation of bank pricing and services** Greene and Luo (2015), Cole and Greene (2016)

#### SURVEY METHODOLOGY

O Questionnaire design and measurement of concepts — Angrisani et al (NBER volume, 2012), Hitcenko (WP 2015, 2013a, 2013b), Cole and Schuh (WP, 2017)







# Implications for Future Data Collection





### Key principles for household data design

#### Draw representative samples

- Compensate respondents and minimize selection biases
- Build longitudinal panels but minimize respondent burdens
- ➤ Benchmark results to best national data

#### • Integrate questionnaires, financial statements

- Obtain complete item coverage for each statement
- Ensure exact stock-flow identities for all concepts
  - Record daily wherever possible, minimize recall dependence

#### Use mixed-mode strategies

- Use commercial/administrative data where possible
- Exploit technologies to reduce costs and respondent burden







#### **Citations**

Greene, Claire, Scott Schuh and Joanna Stavins. 2016. The 2014 Survey of Consumer Payment Choice: Summary of Results. Federal Reserve Bank of Boston Working Paper No. 16-3.

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Schuh, Scott. "Measuring Consumer Expenditures with Payment Diaries." 2017. *Economic Inquiry*, forthcoming.

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