# MONOCENTRIC GROWTH AND PRODUCTIVITY SPILLOVER: THE CASE OF THAILAND

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# **Main topics**

- (1) Introduction
- (2) Literature review
- (3) Methods and Data
- (4) Result analysis
- (5) Conclusion

# (1) Introduction

- The consecutive implementation of National Economic Development Plans has gradually transformed the economic structure through an export-oriented strategy driven by inflows of FDI.
- The outcome of this transformation has progressed Thailand to achieve a GNI per capita in the uppermiddle income category.
- Although these macro indicators exhibit the good progress of the nation's development, there still exists significant concern regarding income inequality.

## (1) Introduction (cont'd)



Source: World Bank's World Development Indicators

# (1) Introduction (cont'd)

Highest urban primacy				
Thailand	9.48			
Suriname	8.24			
Тодо	7.92			
Uruguay	7.37			
Chile	5.98			
Uganda	5.94			
Ethiopia	5.82			
Mongolia	5.67			
Peru	5.43			
Guinea	5.27			

- The distribution in spatial dimension has been documented by Short & Pinet-Peralta (2009) as the highest disproportion in the world, ranked by the urban primacy index.
- The urban primacy index is the ratio of the population of the country's largest city to the combined population of the second and the third largest cities.

# (1) Introduction (cont'd)

**Research questions** 

- To identify the geographical pattern of monocentric growth by jointly using night time light data, ground surveys, and spatial statistical techniques.
- To quantitative examine the association of monocentric growth and productivity spillover by using spatial econometric methodology.

## (2) Literature review (cont'd)



**Source:** Fujita and Thesse (2002)

# (2) Literature review (cont'd)

Perfect Competition

Constant Return to Scale and No Externality

No Transportation Cost

Source: Fujita and Thesse (2002)

Isard (1949): "A wonderland of no dimensions" based on Hicks(1939) "transportation cost is implicitly contained in a production cost"

Mills (1972): "World with cities", the economy operating under CRS and perfect competition

Ekelund and Hebert (1999): Ricardo effectively eliminated spatial considerations from his analytical system.

Romer (1992): Endogenous growth model incorporating linkage between output and tech progress

Krungman (1995): Economists understood why economic activity spreads out, not why it becomes concentrated.



**Source:** Fujita and Thesse (2002)

% of GDP

40%

46.2%

30%

# (2) Literature review (cont'd)

#### 2.1 City agglomeration and economic growth

- Marshall (1890) indicated that the increasing returns to the scale of intermediate sourcing, concentration of labor, and the spillover of knowledge were the main combination of forces leading to growth and agglomeration.
- Jacobs (1969) extended the findings of Marshall (1890), showing that the variety of industry and its proximity can generate productivity and growth.
- Duranton and Puga (2004) aggregated the main findings from previous literature and formulated a model which integrated the influenced economies of scale, labor pooling and knowledge spillover.
- McCann (2008) integrated the fundamentals of Marshall and Jacobs, together with the network of industry and transaction-cost concept, and concluded that the association of agglomeration and growth was based on the integration of these factors.

# (2) Literature review (cont'd)

#### 2.2 Spatial spillover and firms' productivity

- Jaffe et al. (1993) showed that these **spillovers were localized**.
- The proximity of local firms to Multi-National Corporations (MNCs) can induce absorbing technology and knowledge through the network of intermediate supplies and the turnover of workers, as documented by Moreno & Trehan (1997), Halpern & Muraközy (2007), Crespo et al. (2009) and Lychagin et al. (2016).
- Tanaka & Hashigushi (2015), Thang et al. (2016) and Mariotti et al. (2015) have applied GIS data and spatial techniques to quantify the magnitude of spatial spillover of productivity, confirming the spatial externality initiated by Multi-National Corporations (MNCs) ultimately influencing the improvement of local firms' productivity.

## (3) Methods and Data

#### (3.1) Spatial Statistics (Moran I and LISA)

 The localized association between night time light and the main indicators obtained from surveys has been quantitatively examined.

Moran's I = 
$$\frac{\sum_{i} \Sigma_{j} W_{ij} (X_{i} - \overline{X}) (X_{j} - \overline{X})}{\sum_{i} \Sigma_{j} W_{ij} \Sigma_{i} (X_{i} - \overline{X})^{2}}$$

where  $x_i$  is the variable of interest,  $\overline{x}$  is the mean of  $x_i$ , N is a number of spatial unit indexed by i and j,  $W_{ij}$  is the spatial weight matrix,  $(X_i - \overline{X})$  is a variation of  $x_i$  from its mean,  $(X_j - \overline{X})$  is a variation of  $x_j$  from its mean.

(3.2) Theoretical background of productivity spillover

#### $lnVA = \beta_0 + \beta_1 lnL + \beta_2 lnK + \beta_3 lnX$

where

- lnY = the vector of the national logarithm of value added
- lnL = the vector of the national logarithm of total labors
- lnK = the vector of the national logarithm of capital
- lnX = the vector of the national logarithm of controlling variables
- Specifically, the controlling variables include the value of export, imports, FDI, the quality of labor (which is based on the average schooling years), the age of firms, provincial minimum wage level, and the provincial government expenditure.
- The specification of the empirical test follows the conventional approach applied in most literature examining the productivity of firms.
- As introduced by Javorcik (2004), Kohpaiboon (2006), and Blalock & Gertler (2008), the trans-log form of the modified Cobb-Douglas production function is the specification of this estimation.

#### 3.4 Ground data

- The Official Industrial Survey of 2012, is the main source of data for this study.
- This nationwide survey was conducted in 2012 by Thailand's National Statistical Office (NSO), collecting all the information related to production in 2011 by 98,842 firms.
- The cleaned data was arranged in GIS format using STATA and Quantum GIS, generating the spatial data set indicating the provincial sum of value added, employed labor, fixed assets, export value, import value, quality of labor, average age of firm and FDI.
- Also, the provincial rate of the minimum wage, obtained from the Ministry of Labor, was included in the regression analysis.
- In 2011, the provincial minimum wage was determined by the Tripartite National Wage Committee.

#### (3.3) Spatial Econometric Model

(3.3.1) Spatial Lagged Model (SLM)

 $y = \rho W y + X\beta + u$ 

where

Wy on the right-hand side of the equation represents an additional spatially lagged dependent variable

 $\rho$  is a spatial autocorrelation coefficient

$$\ln y = \rho W \ln y + \beta_1 \ln K + \beta_2 \ln L + \beta_3 \ln X + u$$

#### (3.3.2) Spatial Error Model (SEM)

 $y = X\beta + u$  ;  $u = \lambda Wu + \varepsilon$ 

where

The disturbance term u is a function of the neighbor's disturbance.

The endogenous u and exogenous u are the same vector, but the exogenous u is multiplied by the spatial matrix W to define the disturbance effect from the neighbor provinces.  $\lambda$  is the influences from neighbors.

 $\ln y = \beta_1 lnK + \beta_2 lnL + \beta_3 lnX + u ; u = \lambda W u + \varepsilon$ 

#### 3.5 Night Time Light (NTL) data

- The Night Time Light (NTL) data for 2011 was originally produced by the Defense Meteorological Satellite Program/Operational Linescan System (DMSP/OLS), administrated by the United States Air Force.
- In this study, the NTL data has been transformed into a provincial index.



Provincial NTL index for 2011 based on DMSP/OLS data



## (4) Result analysis

Result of local indicators of spatial association (LISA) between **NTL** and **the industrial density** 









Result of local indicators of spatial association (*LISA*) between **NTL** and firms' **productivity** 



Moran Scatter Plot

Source: Author's calculation



Significance map (p value)



Result of the local indicators of spatial association (*LISA*) between **NTL** and **labor quality** 





Significance map (p value)



Source: Author's calculation

	Provinces with statistically significant associations		
LISA tests	High values for both NTL and the surveyed indicator*	Low values for both NTL and the surveyed indicator**	
Test #1: NTL and industrial density	Bangkok, Nonthaburi, Pathum Thani, Samut Prakan, Nakhon Pathom, Samut Sakhon, Samut Songkhram, Ayuthaya, Saraburi, Suphanburi, Angthong, Singburi, Chonburi, Chachoensao, Prachinburi, Ratchaburi	Phayao, Lampang, Phrae, Uttaradit, Kalasin, Nakhon Phanom, Mukdahan, Mahasarakham, Roi Et, Yasothon, Amnatchareon, Surin, Sisaket, Ubon Ratchathani	
Test #2: NTL and firms' productivity	Bangkok, Nonthaburi, Pathum Thani, Samut Prakan, Nakhon Pathom, Samut Sakhon, Ayuthaya, Saraburi, Suphanburi, Singburi, Chonburi, Chachoensao, Prachinburi, Ratchaburi, Pethchaburi	Phrae, Uttaradit, Sukhothai, Phitsanulok, Mukdahan, Roi Et, Yasothon, Amnatchareon, Sisaket, Ubon Ratchathani	
Test #3: NTL and workers' quality	Bangkok, Nonthaburi, Pathum Thani, Samut Prakan, Nakhon Pathom, Samut Sakhon, Samut Songkhram, Ayuthaya, Saraburi, Suphanburi, Angthong, Singburi, Chainat, Lopburi, Chonburi, Chachoensao, Prachinburi, Nakhonnayok, Ratchaburi, Pethchaburi	Chiang Mai, Nan, Phrae, Uttaradit, Sukhothai, Phitsanulok, Roi Et, Yasothon, Amnatchareon, Ubon Ratchathani, Mukdahan	

- All the main findings obtained by the three spatial correlation tests are listed in the above table, and these analytical outcomes obviously indicate the geographical pattern of monocentric growth.
- This characteristic **affirms the agglomeration** in **the Extended BMR**, significantly attracting economic activities and **generating a substantial proportion of Thailand's GDP**.

	OLS	Spatial Econometric Model		
Dependent variable is <i>In_VA</i>		SLM	SEM	
lnL	0.39	0.38	0.42	
	(0.13)**	(0.11)***	(0.12)***	
lnK	0.29	0.25	0.31	
	(0.09)***	(0.08)***	(0.08)***	
lnEX	0.12	0.13	0.11	
	(0.03)***	(0.03)***	(0.03)***	
lnIM	-0.01	-0.01	-0.01	
	(0.02)	(0.01)	(0.01)	
InAGE	-0.66	-0.83	-0.66	
	(0.47)	(0.43)*	(0.42)	
lnQL	0.49	0.39	0.45	
	(0.15)***	(0.14)**	(0.13)***	
lnFDI	0.27	0.24	0.22	
	(0.07)***	(0.07)***	(0.06)***	
InMINWAGE	0.18	-0.46	0.17	
	(1.20)	(1.11)	(1.14)	
<i>InGovtBudget</i>	-0.16	0.04	-0.09	
o de la construcción de	(0.26)	(0.24)	(0.23)	
Constant	12.79	11.70	11.82	
	(7.69)	(6.87)*	(6.93)*	
ρ		0.16		
		(0.05)***		
λ			0.34	
			(0.13)**	
Statistical detail				
F-stat	97.35			
R-squared	0.93			
Pseudo-R-squared		0.94	0.93	
Log likelihood	-50.67	-47.68	-49.49	
AIC	121.38	117.36	118.99	
Moran's I	1.71*			
LM <sub>lag</sub>	5.18**			
LM <sub>Error</sub>	1.32			

- For both the SLM and SEM, the results obtained still affirm the positive contribution of labor, capital, export involvement, age of firms, FDI, and education of labor on firms' productivity.
- However, the applicable provincial minimum wage and provincial governmental expenditure do not yield a statistically significant impact.
- In this study, the results of SLM and SEM affirm that there exists a positive spatial externality of productivity.
- In other words, the proximity to other high productivity firms can increase the value-added.
- Hence, the industrial sector and highly skilled labor are induced to cluster within the area of the Extended BMR.

## (5) Conclusion

- Two significant concerns regarding the future development of Thailand.
  - (1) there is a conventional consensus among economists in the public, private, and academic sectors that the country has to progress with the development path in order to achieve the status of high-income level.
  - However, there is still a question regarding the appropriate development strategy, which is, will the existing industrialization policies for export-led growth sustain the economic expansion over the long-term?
  - (2) the second crucial question for the policy makers is, will the monocentric pattern allow the country to sustain future growth?
- If the government would like to sustain long-term growth by establishing a second growth pole, this study suggests that the infrastructure and other support schemes (e.g. tax incentives) should generate spillover effect of at least the same magnitude as that revealed by this study.
- Otherwise, the expansion of production and other economic activities will continue be concentrated within the Extended BMR area.

# Thank you

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